# Consolidated Financial Results for the fiscal year ended March 31, 2018 (April 1, 2017 through March 31, 2018)

[ Japanese GAAP ]

May 11, 2018

Company name: JANOME SEWING MACHINE CO., LTD. Tokyo Stock Exchange in Japan

Securities code: <u>URL http://www.janome.co.jp</u>

Representative: Name: Michio Ohba Title: President

Contact person: Name: Katsuhiko Nakatsubo Title: General Manager, Accounting

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Date of ordinary general shareholders' meeting:

Scheduled date of commencement of dividend payment:

June 22, 2018

June 25, 2018

Filing date of financial statements:

June 25, 2018

Supplementary materials prepared for financial results:

Yes

Financial information meeting held for financial results: Yes (for securities analyst)

(Amounts less than one million yen are rounded down.)

## 1. Consolidated results (April 1, 2017 through March 31, 2018)

#### (1) Consolidated financial results

Percentages represent the percentage of change from the previous fiscal year.

	Net s	sales	Operating	g income	Ordinary	income		ibutable to of parent
Fiscal year ended	Million yen	%	Million yen	%	Million yen	%	Million yen	%
March 31, 2018	40,778	5.0	2,075	(16.2)	2,110	(1.3)	1,391	(13.4)
March 31, 2017	38,855	(8.9)	2,477	0.4	2,137	(19.3)	1,607	3.8

Note: Comprehensive income:

Fiscal year ended March 31, 2018: 1,454 million yen (-27.9%) Fiscal year ended March 31, 2017: 2,017 million yen (+559.9%)

	Net income per share - basic	Net income per share - diluted	Ratio of net income to shareholders equity	Ratio of ordinary income to total assets	Ratio of operating income to net sales
Fiscal year ended	yen	yen	%	%	%
March 31, 2018	71.98		5.9	4.1	5.1
March 31, 2017	83.14		7.3	4.1	6.4

Ref. Equity in net income of affiliates

Fiscal year ended March 31, 2018 : -- million yen Fiscal year ended March 31, 2017 : -- million yen

## (2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	yen
March 31, 2018	51,009	25,172	47.7	1,257.54
March 31, 2017	52,052	23,941	44.4	1,194.87

Ref. Equity 24,310 million yen at the end of March 2018, and 23,098 million yen at the end of March 2017

(3) Consolidated cash flow position

	Operating activities	Investing activities	Financing activities	Cash/cash equivalents
Fiscal year ended	Million yen	Million yen	Million yen	Million yen
March 31, 2018	2,882	(701)	(2,709)	6,118
March 31, 2017	2,239	(625)	(1,010)	6,663

## 2. Cash dividends

	Annual cash dividends per share				Total amount of cash dividends	Payout ratio of cash dividends	Ratio of dividends to net assets	
	End of 1Q	End of 2Q	End of 3Q	Year-end	Total	annual	consoli- dated	consoli- dated
Fiscal year ended	yen	yen	yen	yen	yen	Million yen	%	
March 31, 2017		0.00		10.00	10.00	193	12.0	0.9
March 31, 2018		0.00		10.00	10.00	193	13.9	0.8
March 31, 2019 (Forecast)		0.00		10.00	10.00		12.1	

## 3. Forecast of consolidated results for the fiscal year ending March 31, 2019

(April 1, 2018 through March 31, 2019)

Percentages represent the percentage of change from the previous fiscal year

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	Net sales		Operating	income	Ordinary	income	Net in	come
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
First half (six-months period ending September 30, 2018)	20,000	(1.3)	1,000	7.1	950	(13.9)	650	(11.3)
Full year (ending March 31, 2019)	42,000	3.0	2,500	20.4	2,400	13.7	1,600	15.0

	Profit attributable to owners of parent
	yen
First half (six-months period ending September 30, 2018)	33.62
Full year (ending March 31, 2019)	82.77

#### \* Notes

(1) Changes in significant subsidiaries during the current fiscal year: None

Note: This refers to a presence/absence of changes in specified subsidiaries accompanying changes in scope of consolidation during the current fiscal year.

- (2) Changes in accounting principles, procedures and presentations, etc.
  - ( i ) Changes due to amendments in accounting principles: None
  - (ii) Any changes other than the aforementioned: None
  - (iii) Changes in accounting estimate: None
  - (iv) Restatement: None
- (3) Number of shares issued and outstanding (common stock)
  - (i) Number of shares issued and outstanding at the end of fiscal period (including treasury stock)

19,521,444 shares at the end of March 2018

19,521,444 shares at the end of March 2017

( ii ) Number of treasury stock shares at the end of fiscal period

189,819 shares at the end of March 2018

189,721 shares at the end of March 2017

(iii) Average number of public shares during fiscal period

19,331,699 shares at the end of March 2018 19,331,729 shares at the end of March 2017

## Ref: Overview of non-consolidated results

(1) Non-Consolidated financial results (April 1, 2017 through March 31, 2018)

Percentages represent the percentage of change from the previous fiscal year.

	Net sale	es	Operating	income	Ordinary	income	Net ind	come
Fiscal year ended	Million yen	%	Million yen	%	Million yen	%	Million yen	%
March 31, 2018	28,366	(2.8)	438	(32.7)	948	(28.3)	663	(49.8)
March 31, 2017	29,172	(9.7)	651	(31.5)	1,323	(10.3)	1,321	36.9

	Net income per share -	Net income per share -
	basic	diluted
Fiscal year ended	yen	yen
March 31, 2018	34.31	
March 31, 2017	68.34	

(2) Non-Consolidated financial position

(E) Horr Corrodination Infarior	ai pooluoii			
	Total assets	Net assets	Equity ratio	Net assets per share
Fiscal year ended	Million yen	Million yen	%	yen
March 31, 2018	41,104	18,999	46.2	982.79
March 31, 2017	42,099	18,507	44.0	957.35

Ref. Equity 18,999 million yen at the end of March 2018, and 18,507 million yen at the end of March 2017

- \*The consolidated financial results are not subject to auditing by a certified public accountant or an audit firm.
- \*Explanation regarding the appropriate use of result forecasts, and other special items

The forward-looking statements stated in this report include expectations based on assumption, forecast and projection by our management available as of the date of their announcement. It is possible that actual results may differ materially from these expectations due to various factors.

## 1. Results of Operations

## (1) Results of operations for the fiscal year ended March 31, 2018

During the fiscal year ended March 31, 2018, there was a modest recovery in the global economy, led by the United States, where conditions were supported by firm internal and external demand, and Europe, where the employment climate improved. On the other hand, the outlook remained uncertain in the light of factors such as a slowdown in the Chinese economy, geopolitical risk including increased tensions on the Korean Peninsula, and the impact on the global economy of rising trade friction between the US and China.

In Japan, there was continued expansion in corporate earnings and improvement in employment conditions, as well as increased investment in labor savings to address manpower shortages; thus, business conditions continued to rally. In contrast, a decline in real wages due to the gradual rise in prices is an inhibiting factor for the economy, and uncertainty in overseas business conditions resulting from global instability remains a downside risk.

In the light of these conditions, Janome Group implemented measures including launching new, user-friendly products and participating in various exhibitions, in the second year of our medium-term business plans. Additionally, the Group made efforts to streamline operations and cut costs so as to establish a high-margin business, including promoting conversion to a production system that responds flexibly to environmental changes; for example, by undertaking production in the appropriate locations and combining or discontinuing production of specific models.

However, operating conditions for the Group remain challenging, particularly in the household equipment business. As a result, in the year to March 31, 2018, sales were 40,778 million yen (up by 1,923 million yen compared to the previous fiscal year), operating income was 2,075 million yen (down by 401 million yen), and ordinary income was 2,110 million yen (down by 26 million yen). Net profit attributable to owners of parent was 1,391 million yen (down by 215 million yen compared to the previous fiscal year).

The performance by segment is outlined below.

## <Household equipment>

In overseas sewing machine markets, Janome Group worked to stimulate demand during the year, focused on the launch of new products, and sales volume increased in Russia, the Middle East and Asia. However, conditions were challenging for overseas sewing machine sales, due to weakness in the key markets of North America and Europe.

In the domestic sewing machine market, Janome Group supported sewing machine classes held at "Bobinage" in Kichijoji and directly managed branches nationwide, and participated in exhibitions held in various locations around Japan. In this way, the Group worked to energize the market by continuing to provide opportunities for people to experience sewing machines.

Overall, net sales in the household equipment business were 30,565 million yen (up 491 million yen compared to the previous fiscal year), with operating income of 1,231 million yen (down 685 million yen).

## <Industrial equipment>

In the desk-top robot and electro-press machine business, the Group conducted proactive marketing activities, set against a landscape in which smartphones and other precision devices are becoming ever more widespread and demand for industrial equipment is growing. As a result, the Group's products, which allow advanced tasks to be carried out with

ease, gained further recognition in the market. Accordingly, business performance was strong: there was growth in sales, primarily to manufacturers of information devices, and annual sales volumes of desktop robots and electro-press machines reached record highs.

In the die-casting-related business, there was growth in orders, particularly from industrial equipment-related firms, as Janome Group responded quickly to customer demands by realizing a short timescale from trial production to mass production.

Overall, net sales in the industrial equipment business were 6,932 million yen (up 1,012 million yen compared to the previous fiscal year), with operating income of 628 million yen (up 233 million yen).

## <Other>

In other business segments including IT software development, data processing, and 24-Hour Clean Bath system installation and maintenance, as well as real estate leasing income, net sales were 3,281 million yen (up 419 million yen compared to the previous fiscal year), with operating income of 179 million yen (up 63 million yen).

## (2) Financial Position

## (i) Assets, liabilities & net assets

As of March 31, 2018, total assets on a consolidated basis were 51,009 million yen (down 1,042 million yen from the previous fiscal year ended March 31, 2017).

Current assets were 51,009 million yen (down 1,042 million yen from the previous fiscal year ended March 31, 2017) due to decreases in cash and deposits, merchandise and finished goods,, etc.

Current liabilities were 25,836 million yen (down 2,273 million yen from the previous fiscal year ended March 31, 2017) due to factors efforts to reduce interest borrowing dept.

Net assets (including non-controlling interests) were 25,172 million yen (up 1,231 million yen from the previous fiscal year ended March 31, 2017), due to factors including the recording of profit attributable to owners of parent.

## (ii) Cash flows

<Cash flows from operating activities>

Net cash provided by operating activities amounted to 2,882 million yen due to factors including income before income taxes and decrease in inventories. (2,239 million yen inflow in the previous fiscal year)

<Cash flows from investing activities>

Net cash generated by investing activities amounted to an outflow of 701 million yen. This was due to expenditure of 611 million yen to purchase tangible fixed assets, including machinery and equipment for manufacturing subsidiaries and molds associated with new models, and expenditure of 144 million yen to purchase intangible fixed assets, including software. (625 million yen outflow in the previous fiscal year)

<Cash flows from financing activities>

Net cash generated by financing activities amounted to an outflow of 2,709 million yen, due to factors including debt repayment.(1,010 million yen outflow in the previous fiscal year)

As a result of the above, cash and cash equivalents on a consolidated basis as of March 31, 2018 decreased by 545 million yen from the previous fiscal year ended March 31, 2017, totaling 6,118 million yen.

## (3) Future outlook

With regard to the outlook for the fiscal year to March 31, 2019, uncertainty remains in the economies of Europe and the United States, due to factors including apprehension about rising interest rates worldwide, a slowdown in the Chinese economy and developments ahead of the United Kingdom's exit from the EU.

As set out in our medium-term management plan "JANOME BREAKTHROUGH 2018," Janome Group is developing an overseas sewing machine sales strategy in which North America (the world's largest home-use sewing machine market) and Europe are the key markets. Specifically, we are working to ensure that the results of the restructuring of our North American subsidiary carried out last year will be reflected effectively in performance. In addition, we are taking steps to strengthen services and distribution in the European market as well, and thereby to increase sales. In Russia and other markets, we are also working proactively to grow sales.

In the domestic sewing machine business, Janome continues to hold the top market share, and we will work to maintain and expand this share while also helping to increase demand in the market as the leading manufacturer.

The industrial equipment business has been developed into the second pillar of Janome Group's business. With a view to achieving further growth, we will actively invest management resources in key markets and work to strengthen our service structure.

Our consolidated earnings forecast for the year ending March 31, 2019 is as follows.

	Net sales	Operating income	Ordinary income	Profit attributable to owners of parent
Fiscal year ended	Million yen	Million yen	Million yen	Million yen
March 31, 2018	42,000	2,500	2,400	1,600
Fiscal year ended	Million yen	Million yen	Million yen	Million yen
March 31, 2017	40,778	2,075	2,110	1,391
Percentage of change	3.0%	20.4%	13.7%	15.0%

# 2. Consolidated Financial Statements and Notes

# Consolidated Balance Sheets

JANOME SEWING MACHINE CO., LTD. AND ITS CONSOLIDATED SUBSIDIARIES

		Currency unit: million yen
	Previous Fiscal Year	Current Fiscal Year
	ended March 31, 2017	ended March 31, 2018
ASSETS		
Current assets		
Cash and deposits	7,195	6,293
Notes and accounts receivable-trade	6,772	7,368
Securities		341
Merchandise and finished goods	5,849	4,984
Work in process	568	668
Raw materials and supplies	2,511	2,856
Deferred taxes assets	476	387
Other	552	629
Allowance for doubtful accounts	(165)	(227)
Total current assets	23,761	23,303
Fixed assets		
Tangible fixed assets		
Buildings and structures (net)	6,403	6,100
Machinery, equipment and vehicles(net)	1,059	1,025
Land	14,557	14,471
Construction in progress	39	74
Other tangible fixed assets (net)	1,226	1,257
Total tangible fixed assets	23,286	22,929
Intangible fixed assets		
Other intangible fixed assets	1,308	1,108
Total intangible fixed assets	1,308	1,108
Investments and other assets		
Investment securities	1,502	1,537
Deferred tax assets	1,657	1,526
Other	573	637
Allowance for doubtful accounts	(37)	(34)
Total investments and other assets	3,696	3,667
Total fixed assets	28,291	27,705
TOTAL ASSETS	52,052	51,009

		Currency unit: million yen
	Previous Fiscal Year	Current Fiscal Year
	ended March 31, 2017	ended March 31, 2018
LIABILITIES		
Current liabilities		
Notes and accounts payable	2,781	3,007
Short-term loans payable	12,589	10,980
Current portion of long-term loans payable	742	
Income taxes payable	215	293
Provision for bonuses	499	520
Other current liabilities	2,294	2,359
Total current liabilities	19,124	17,160
Fixed liabilities		
Deferred income taxes for revaluation	3,442	3,433
Net defined benefit liability	4,799	4,485
Other fixed liabilities	744	757
Total fixed liabilities	8,985	8,676
TOTAL LIABILITIES	28,110	25,836
NET ASSETS		
Shareholders' equity		
Common stock	11,372	11,372
Retained earnings	6,158	7,116
Treasury stock, at cost	(325)	(325)
Total shareholders' equity	17,206	18,164
Other comprehensive income		
Valuation difference in other marketable securities	146	171
Land revaluation difference	6,420	6,660
Foreign currency translation adjustments	(205)	(301)
Remeasurements of defined benefit plans	(469)	(384)
Total other comprehensive income	5,892	6,145
Non-controlling interests	842	862
TOTAL NET ASSETS	23,941	25,172
TOTAL LIABILITIES AND NET ASSETS	52,052	51,009

Note: Amounts less than one million yen are rounded down.

## Consolidated Statement of Income

JANOME SEWING MACHINE CO., LTD. AND ITS CONSOLIDATED SUBSIDIARIES

		Currency unit: million yen
	Previous Fiscal Year	Current Fiscal Year
	April 1, 2016	April 1, 2017
	through	through
	March 31, 2017	March 31, 2018
Net sales	38,855	40,778
Cost of sales	22,050	24,652
Gross profit	16,804	16,125
Selling, general and administrative expenses	14,327	14,050
Operating income	2,477	2,075
Non-operating income		
Interest income	38	27
Dividend income	37	50
Exchange gains		10
Other	117	107
Total non-operating income	193	195
Non-operating expenses		
Interest expenses	141	106
Foreign exchange losses	287	
Other	105	54
Total non-operating expenses	533	160
Ordinary income	2,137	2,110
Extraordinary profits		
Gain on sales of investment securities		13
Gain on sales of fixed assets	2	35
Total extraordinary profits	2	48
Extraordinary losses		
Loss on sales and retirement of noncurrent assets	9	31
Impairment loss	186	52
Loss on valuation of investment securities	6	
Total extraordinary losses	201	83
Income before income taxes	1,938	2,075
Income tax, resident tax and business tax	501	498
Income tax adjustment	(256)	171
Total taxes	245	669
Profit	1,693	1,405
Profit attributable to non-controlling interests	85	14
Profit attributable to owners of parent	1,607	1,391

Consolidated statements of comprehensive income JANOME SEWING MACHINE CO., LTD. AND ITS CONSOLIDATED SUBSIDIARIES

		Currency unit: million yen
	Previous Fiscal Year	Current Fiscal Year
	April 1, 2016	April 1, 2017
	through	through
	March 31, 2017	March 31, 2018
Profit	1,693	1,405
Other comprehensive income		
Valuation difference on available-for-sale securities	47	25
Foreign currency translation adjustment	162	(61)
Remeasurements of defined benefit plans	114	84
Total other comprehensive income	324	48
Comprehensive income	2,017	1,454
Comprehensive income attributable to:		
owners of parent	1,914	1,404
non-controlling interests	103	49

Note: Amounts less than one million yen are rounded down.

## Consolidated Statement of Cash Flows

JANOME SEWING MACHINE CO., LTD. AND ITS CONSOLIDATED SUBSIDIARIES

		Currency unit: million yen
	Previous Fiscal Year	Current Fiscal Year
	April 1, 2016	April 1, 2017
	through	through
	March 31, 2017	March 31, 2018
Cash flows from operating activities		
Income before income taxes	1,938	2,075
Depreciation	1,423	1,369
Impairment loss	186	52
Goodwill amortization	72	
Increase/ (decrease) in allowance for doubtful accounts	25	65
Increase/ (decrease) of employees retirement benefits	(519)	(319)
Interest and dividend income	(76)	(78)
Interest expenses	141	106
(Increase)/ decrease in accounts receivable	147	(646)
(Increase)/ decrease in inventories	(665)	304
Increase/ (decrease) in accounts payable	94	279
Others	214	90
Sub total	2,980	3,299
Interest and dividend received	73	78
Interest paid	(138)	(104)
Income taxes paid	(676)	(391)
Net cash generated by operating activities	2,239	2,882
Cash flows from investing activities		
Payments into time deposits	(161)	(223)
Proceeds from withdrawal of time deposits		253
Purchase of property, plant and equipment	(363)	(611)
Proceeds from sales of property, plant and equipment	6	99
Purchase of intangible assets	(90)	(144)
Others	(17)	(73)
Net cash generated by investing activities	(625)	(701)
Cash flows from financing activities		
Net increase/(decrease) in short-term borrowings	564	(1,604)
Outflow from repayment of long-term debts	(1,460)	(742)
Cash dividends		(190)
Cash dividends paid to non-controlling interests	(25)	(29)
Others	(89)	(141)
Net cash used for financing activities	(1,010)	(2,709)
Effect of exchange rate changes on cash and cash equivalents	1	(17)
Increase/(decrease) in cash and cash equivalents	604	(545)
Cash and cash equivalents at beginning of period	6,059	6,663
Cash and cash equivalents at end of period	6,663	6,118

Note: Amounts less than one million yen are rounded down.

## Notes to consolidated financial statement

Consolidated Segment Information

## a. Operational results by segment

Previous Fiscal Year (April 1, 2016 through March 31, 2017)

Currency unit: million ven

			Currency un	it: million yen	
	Rep	ortable segm			
	Home hold equipment	Industrial equipment	Total	Other	Total
Net sales					
Net sales to external customers	30,073	5,919	35,993	2,861	38,855
Intersegment sales or transfers	41	723	765	848	1,613
Total	30,115	6,643	36,758	3,710	40,468
Segment profit	1,916	394	2,311	115	2,426
Segment assets	30,769	9,455	40,224	6,308	46,533
Other items					
Deprecition	903	377	1,280	142	1,423
Amortization of goodwill	72		72		72
Impairment loss	173		173	12	186
Increase in property,plant and equipment,and intangible assets	355	83	439	14	454

Note\*: "Other" is not categorized in the reportable business segment and includes IT software/electronic data processing services and real estate, etc.

Current Fiscal Year (April 1, 2017 through March 31, 2018)

Currency unit: million yen

	Currency un	it: million yen			
	Rep	ortable segm	ents		
	Home hold equipment	Industrial equipment	Total	Other	Total
Net sales					
Net sales to external customers	30,565	6,932	37,497	3,281	40,778
Intersegment sales or transfers	44	795	840	809	1,650
Total	30,610	7,727	38,337	4,090	42,428
Segment profit	1,231	628	1,859	179	2,039
Segment assets	29,035	10,659	39,695	6,355	46,050
Other items					
Deprecition	879	383	1,263	106	1,369
Amortization of goodwill					
Impairment loss	52		52		52
Increase in property,plant and equipment,and intangible assets	608	143	751	5	756

Note\*: "Other" is not categorized in the reportable business segment and includes IT software/electronic data processing services and real estate, etc.

Difference between total amounts for reportable segments and amounts in the consolidated statement of income and main details of these defferences (matters relating to difference adjustment)

Currency unit: million yen

		Odironoy drift. Hillion you
Net Sales	Previous Fiscal Year	Current Fiscal Year
Reportable segment total	36,758	38,337
Other net sales	3,710	4,090
Elimination of intersegment transactions	(1,613)	(1,650)
Net sales on consolidated financial statement	38,855	40,778

Currency unit: million yen Currency unit: million yen

Profit	Previous Fiscal Year	Current Fiscal Year	
Reportable segment total	2,311	1,859	
Other profit	115	179	
Elimination of intersegment transactions	50	36	
Operaring income on consolidated financial statement	2,477	2,075	

Currency unit: million ven

		Currency unit. million yen
Assets	Previous Fiscal Year	Current Fiscal Year
Reportable segment total	40,224	39,695
Other Assets	6,308	6,355
Companywide asset	6,143	5,536
Elimination of intersegment transactions	(624)	(577)
Total assets on consolidated financial statement	52,052	51,009

Currency unit: million yen

Currency unit. III								it. Illillion yen
0.1	Reportable s	segment total	Otl	her	Ajustment		Amount recorded in consolidated financial statement	
Other							consolidated	Current consolidated fiscal year
Depreciation	1,280	1,263	142	106			1,423	1,369
Amortization of goodwill	72				-	-	72	
Impairment loss	173	52	12	-	1	1	186	52
Increase in fixed assets	439	751	14	5			454	756

## b.Additional information

Previous Fiscal Year (April 1, 2016 through March 31, 2017)

1.Geographic segmentation

Currency unit: million ven

Currency unit: millio						it: million yen	
	Japan	North America	South East Asia	Other	Total	Elimination / Corporate	Consolidated
Net sales							
(1) Net sales to external customers	24,874	6,985	447	6,546	38,855		38,855
(2) Intersegment sales or transfers	8,953		16,121	5	25,080	(25,080)	
Total	33,827	6,985	16,568	6,552	63,935	(25,080)	38,855
Operating income/(loss)	875	225	1,025	188	2,315	161	2,477

Note:

(1) Countries or regional analyses presented are based on geographic proximity.

(2) Major countries or regions are as follows:

(i) North America ..... U.S.A., Canada

(ii) South East Asia ..... R.O.C. (Taiwan), Thailand

(iii) Other regions ..... U.K., Netherlands, Switzerland, Australia, New Zealand, Chile, Brasil

## 2 Information by region

## (1)Net Sales

Currency unit: million yen

			Currency arr	it. Illillioli yoli			
	lanan	North A	America	Eur	ope	Other	Total
	Japan	USA	Canada	Russia	Other	Other	Total 38,855
	13,223	6,193	1,088	3,003	6,191	9,155	38,855

## (2)Tangible fixed assets

	Currency unit: million yen		
Japan	Asia	Other	Total
20,031	3,061	193	23,286

Current Fiscal Year (April 1, 2017 through March 31, 2018)

1.Geographic segmentation

Currency unit: million ven

	Currency unit. Hillion y					it. Illillion yen	
	Japan	North America	South East Asiia	Other	Total	Elimination / Corporate	Consolidated
Net sales							
(1) Net sales to external customers	26,934	6,701	644	6,497	40,778		40,778
(2) Intersegment sales or transfers	6,952		15,669	0	22,621	(22,621)	
Total	33,886	6,701	16,313	6,497	63,400	(22,621)	40,778
Operating income	874	259	334	207	1,675	400	2,075

#### Note:

- (1) Countries or regional analyses presented are based on geographic proximity.
  (2) Major countries or regions are as follows:

( i ) North America

(ii) South East Asia

 U.S.A., Canada
 R.O.C. (Taiwan), Thailand
 U.K., Netherlands, Switzerland, Australia, New Zealand, Chile, Brasil (iii )Other regions

2 Information by region

## (1)Net Sales

Currency unit: million yen

lanan	North America		Europe		Other	Total
Japan	USA	Canada	Russia	Other	Other	rolai
13,893	6,031	1,050	3,682	5,934	10,185	40,778

## (2)Tangible fixed assets

Currency unit: million ven

Japan	Asia	Other	Total
19,758	2,992	178	22,929

## c.Information on impairment loss in noncurrent assets by reported segment

Previous Fiscal Year (April 1, 2016 through March 31, 2017)

Currency unit: million yen

	Home hold equipment		Other	Elimination / Corporate	Total
Impairment loss	173	-	12		186

Current Fiscal Year (April 1, 2017 through March 31, 2018)

Currency unit: million yen

	Home hold equipment	 Other	Elimination / Corporate	Total
Impairment loss	52	 		52

## d.Information on amortization of goodwill and amortized balance by reported segment

Previous Fiscal Year (April 1, 2016 through March 31, 2017)

Currency unit: million yen

	Home hold equipment	Industrial equipment	Other
Amortization in fiscal year	72		72
Current year ending balance			

## Current Fiscal Year (April 1, 2017 through March 31, 2018)

Currency unit: million ven

			Currency unit. million yen
	Home hold equipment	Industrial equipment	Other
Amortization in fiscal year			
Current year ending balance			