# FYE March 2026 2Q Consolidated Results Highlights JANOME

JANOME Corporation Securities code: 6445

November 2025

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# Decreased

FYE March 2026 2Q Consolidated Results:

Net Sales JPY 17,487 Million / Operating Profit JPY 406 Million

Robots & Servo Presses / IT Segment : Steady

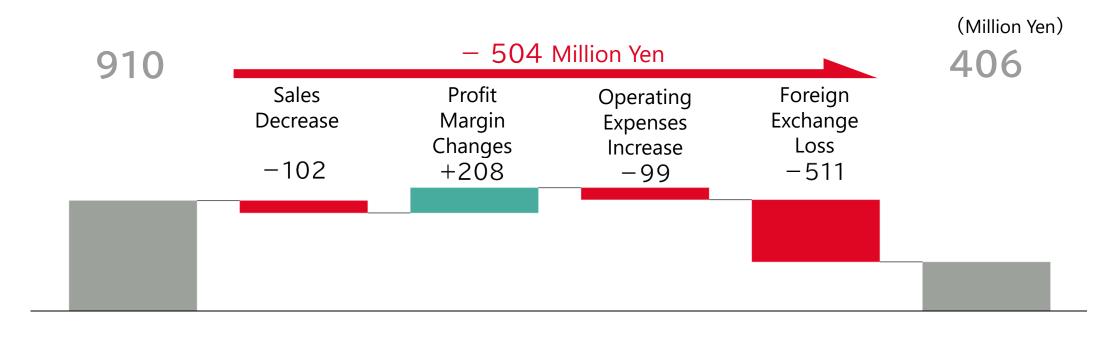
Household Equip. Segment / Die-Casting : Still Challenging

# FYE March 2026 2Q Overview

[ NA'II' V 1	FYE Mar. 2025	FYE Mar. 2026	Change		
[ Million Yen ]	2Q	2Q	Amounts	(%)	
Net Sales	17,981	17,487	-493	(-2.7%)	
Gross Profit	7,341 40.8%	6,862 39.2%	−478 −1.6P	(-6.5%) -	
Operating Profit	910 5.1%	406 2.3%	−504 −2.7P	(-55.4%) -	
Ordinary Profit	745	330	-414	(-55.7%)	
Profit Attributable to Owners of parent	776	-426	-1,202	(-)	
Exchange Rate (JPY/USD)	152.61	146.03	-6.58	(-4.3%)	

# FYE March 2026 2Q Operating Profit: Year on Year Change

# **JANOME**



(JPY / USD) 152.61 FYE Mar. 2025 2Q

Major Factor:
Sales decrease in the household equipment segment.

【Household Equip.】
Profitability improved through sales of highmargin models in North America and Japan.
【Industrial Equip.】
Strong sales to Asia, including China and Korea.

Major Factor: Stronger overseas sales initiatives. [Breakdown]
Sales -426
Cost of Sales -158
Operating
Expenses +73

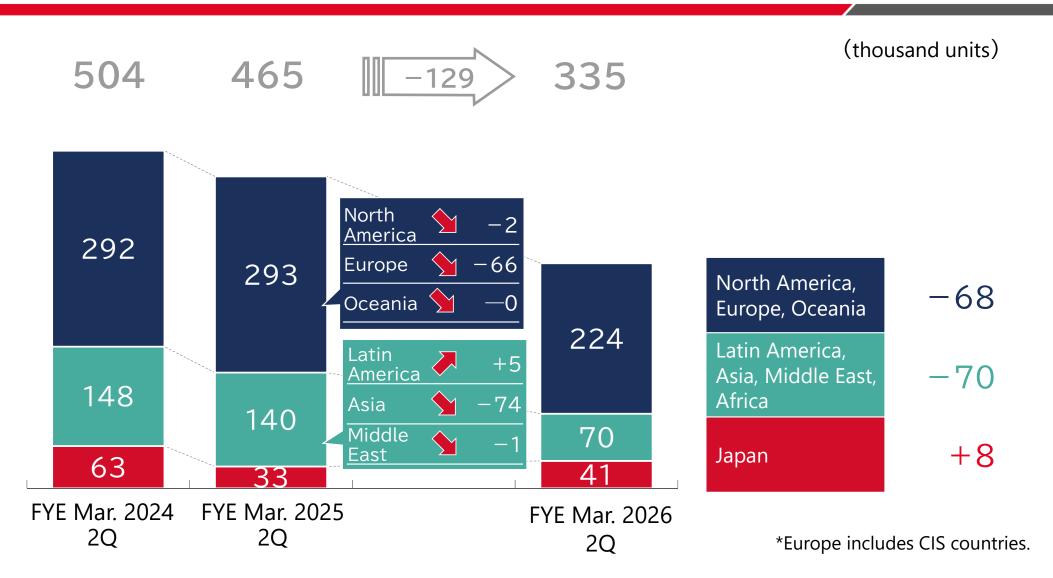
(JPY / USD) 146.03 FYE Mar. 2026 20

# FYE March 2026 2Q Segment Information

[ Million Yen ]			FYE Mar. 2025 2Q	FYE Mar. 2026 2Q	Change
	Household Equip.	Net Sales (Sales Composition)	14,224 (79.1%)	12,996 (74.3%)	-1,227 -4.8P
	' '	Operating Profit	931	574	-357
TIL	Industrial	Net Sales (Sales Composition)	<b>2,398</b> (13.3%)	3,001 (17.2%)	602 +3.8P
7 L	Equip.	Operating Profit	-271	-458	-186
	IT	Net Sales (Sales Composition)	1,256 (7.0%)	1,408 (8.1%)	151 +1.1P
		Operating Profit	191	245	53
	Others	Net Sales (Sales Composition)	100 (0.6%)	81 (0.5%)	− <b>19</b> −0.1P
		Operating Profit	56	42	-13
	Total	Net Sales	17,981	17,487	-493
IOtal		Operating Profit	910	406	-504

<sup>\*</sup>Operating Profit includes eliminations of intersegment transactions.

# FYE March 2026 2Q Sewing Machine: Regional Unit Sales



# FYE March 2026 2Q Industrial Equipment : Sales Results

[ Million Yen ]		FYE Mar. 2025 2Q	FYE Mar. 2026 2Q	Changes
Robots & Servo Presses	Net Sales	1,347	1,863	516
	Operating Profit	-78	6	85
Die-casting	Net Sales	1,051	1,137	86
	Operating Profit	-192	-465	-272
Total	Net Sales	2,398	3,001	602
	Operating Profit	-271	-458	-186

- Robots & Servo Presses: Expanded the lineup by providing customized products that meet customer needs and strengthened high-value-added technical services and products. Orders are showing signs of recovery with growing demand in Asia.
- Die-casting: Orders are showing signs of improvement, but the business remains challenging due to persistently high cost ratios and rising logistics costs.

# FYE March 2026 Consolidated Forecasts

	Previous	New Forecast (B)	Change (B-A)		 - FYE Mar. 2025
[ Million Yen ]	Forecast (A)		Amount	%	Results
Net Sales	40,000	35,000	-5,000	-12.5%	36,340
Operating Profit	2,500	1,300	-1,200	-48.0%	2,224
Ordinary Profit	2,400	1,200	-1,200	-50.0%	2,261
Profit Attributable to Owners of parent	1,500	200	-1,300	-86.7%	1,794

- Household Equip.: Sales of mid- to high-end models remained steady in North America, while overall unit sales declined significantly in Europe and Asia despite new model launches.
- Industrial Equip.: Orders are showing signs of recovery amid an improving capital investment environment. Die-casting remains challenging due to persistently high cost ratios.
- Promoting the sell-off of non-business assets and other assets to enhance capital efficiency.



# Driving these initiatives to ensure the achievement of full-year targets.

#### **Effects of U.S. Reciprocal Tariff**

• Pre-tariff inventory is being sold locally, and prices for products subject to the tariff will be adjusted, along with cost-reduction efforts, to support profitability once the pre-tariff inventory is depleted.

#### **Household Equipment Business**

• Sales of new models are a key focus for the second half, driving sales growth across markets through activities such as exhibitions, while enhancing brand value and expanding sales channels. \*







• In Japan, the new official e-commerce site strengthens digital marketing, and the pilot shop "Bobinage famille Niigata" has opened, expanding direct engagement with customers.

#### **Industrial Equipment Business**

- New models in the "JR4000" desktop robot series were launched, including the Depanding Model and the Dispensing with Camera Model, expanding solutions for automation and labor saving.
- Strengthening sales and support capabilities in key markets to build a foundation for growth.
- Driving price revisions and cost-reduction efforts in the die-casting business.



Please refer to our website for "The 100th Interim Shareholder Newsletter" (available in Japanese only), to be published on November 28, 2025, for details of initiatives in the first half of FY2026. <a href="https://www.janome.co.jp/ir/ir\_report.html">https://www.janome.co.jp/ir/ir\_report.html</a>

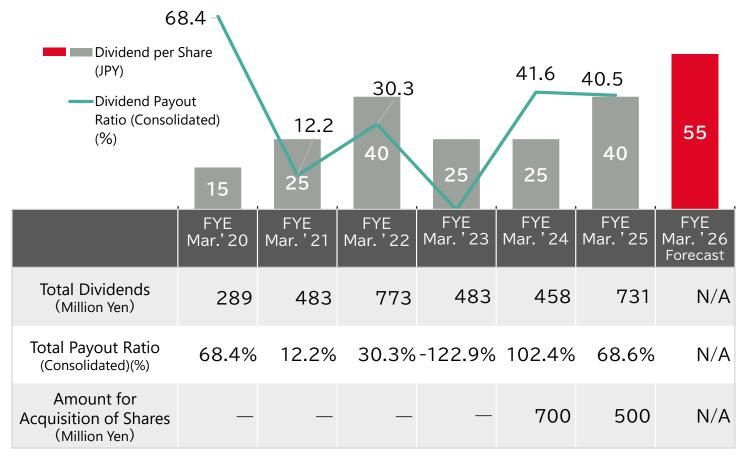
<sup>\*</sup>Product names and specifications may vary by sales region.

# FYE March 2026 Return to Shareholders



Annual dividend is planned at JPY **55** per share, up JPY **15** year on year, in line with the dividend policy. Interim dividend is JPY **20**.

Planned acquisition of shares totaling JPY **1.5 billion** (from November 17, 2025 to November 16, 2026).



## Dividend

- ✓ Pursue sound finances and capital efficiency.
- ✓ Aim for stable dividends and increases in line with profit growth.
- ✓ Pay dividends with a target of DOE 3%+ and 40%+ payout ratio, mindful of progressive dividends.

# Acquisition of Shares

- ✓ Flexible acquisition of shares based on capital market trends.
- ✓ Planned total acquisition amount of 1.5 billion Yen during the one-year period from November 17, 2025 to November 16, 2026.



# Appendix

**Company Overview** 

Company name	JANOME Corporation
Representative	Makoto Saito, President
Founded	October 1921
Incorporated	June 1950
Head office	1463 Hazama-machi, Hachioji, Tokyo 193-0941, Japan
Paid-in Capital*	11,373 Million Yen
Major Subsidiaries*	Domestic 4 Overseas 21
Consolidated Net Sales (Million Yen)	36,340(FYE Mar. 2025 Result) 35,000(FYE Mar. 2026 Forecast)
Consolidated Operation Profit (Million Yen)	2,224(FYE Mar. 2025 Result) 1,300(FYE Mar. 2026 Forecast)
No. of Employees*	2,388(Consolidated) 416(Non-Consolidated)

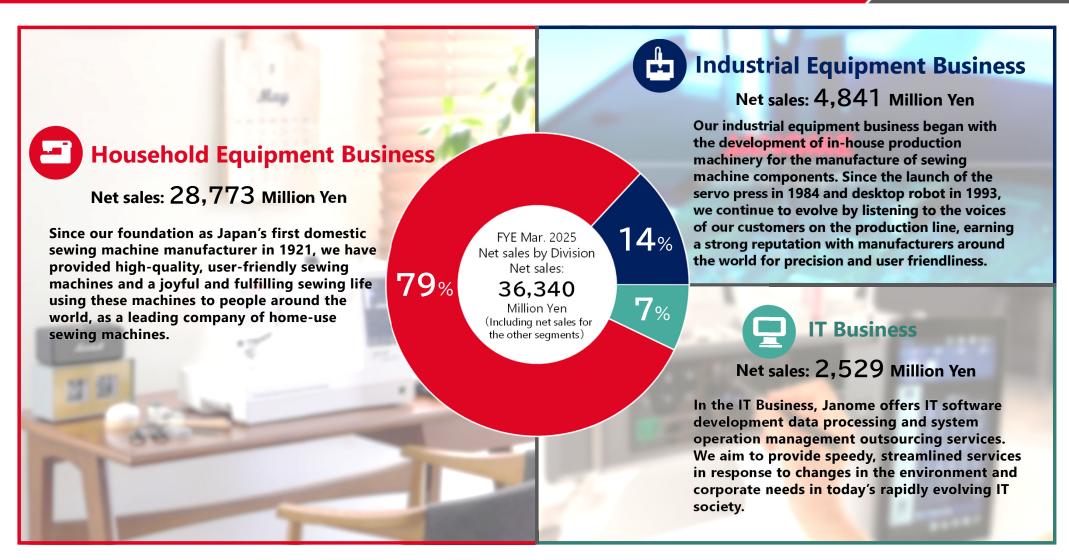


#### **Corporate Philosophy**

1. Janome aims to promote people's creativity and contribute to prosperity all over the world.

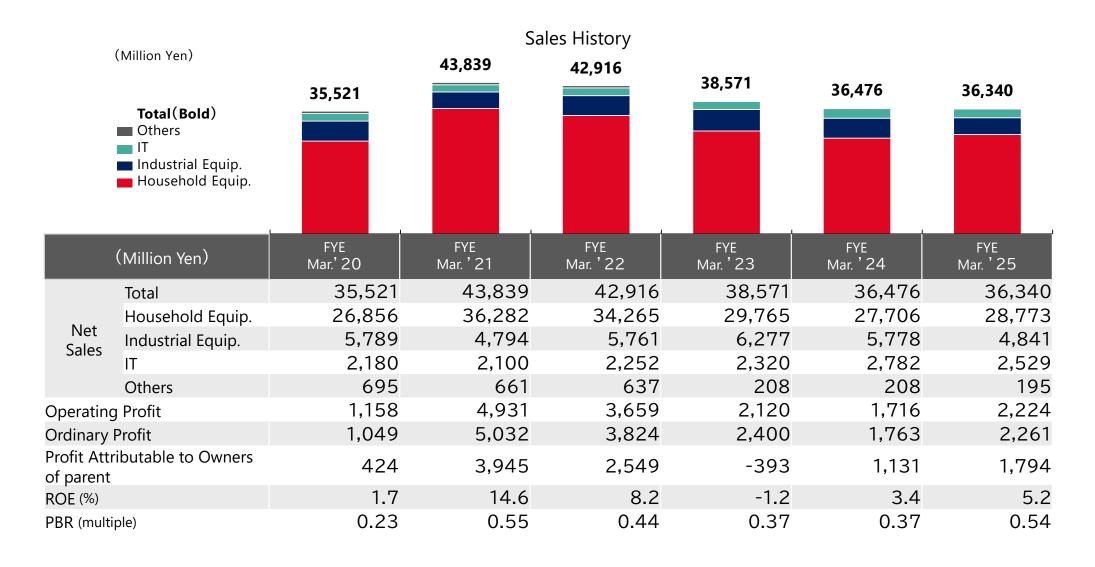
2. Janome works to improve society and culture by consistently providing valuable products and services.

<sup>\*</sup> As of March 31, 2025.



# Financial Highlights





#### **JANOME**

The forward-looking statements in this report include expectations based on assumption, forecast and projection by our management available as of the date of their announcement. It is possible that actual results may differ materially from these expectations due to various factors.

This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

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#### **JANOME**



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