

FYE March 2024 Consolidated Results Highlights JANOME

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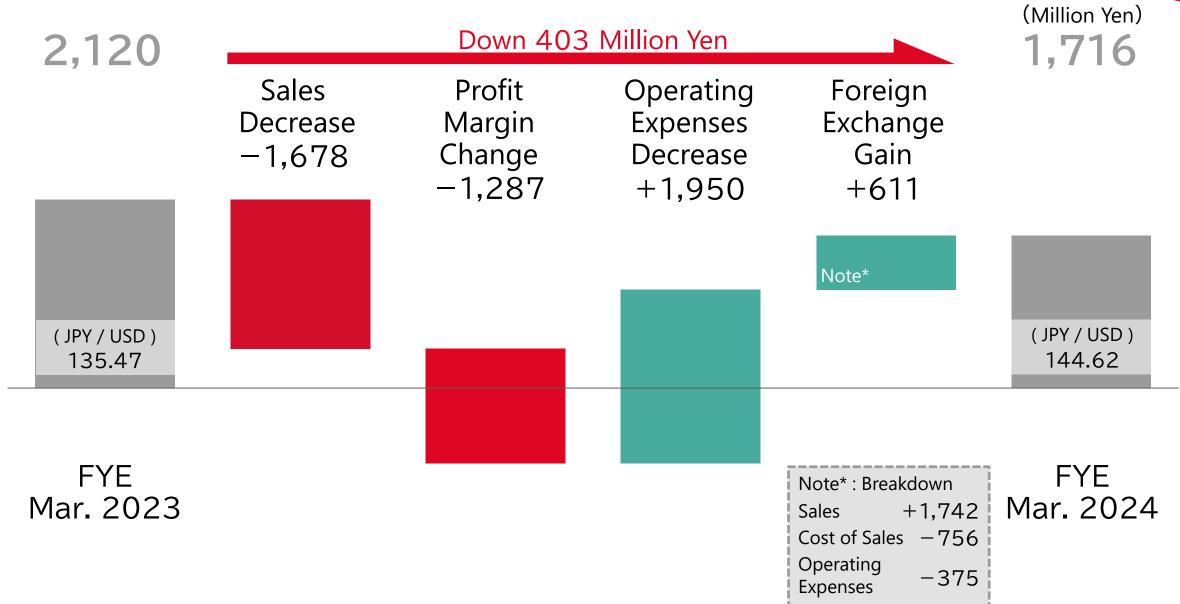
(1) Overview



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|--|-----------------|-----------------|------------------|----------|
| [Million Yen] | FYE Mar. 2023 | FYE Mar. 2024 | Amounts | (%) |
| Sales | 38,571 | 36,476 | -2,095 | (-5.4%) |
| Gross Profit | 16,146 41.9% | 14,167 38.8% | -1,978 -3.0pt | (-12.3%) |
| Operating Profit | 2,120 5.5% | 1,716 4.7% | -403 -0.8pt | (-19.0%) |
| Ordinary Profit | 2,400 | 1,763 | -636 | (-26.5%) |
| Profit Attributable to Owners of parent | -393 | 1,131 | +1,524 | (-) |
| Exchange Rate (JPY/USD) | 135.47 | 144.62 | +9.15 | (+6.8%) |

(2) Operating Profit: Year on Year Change





(3) Segment Information

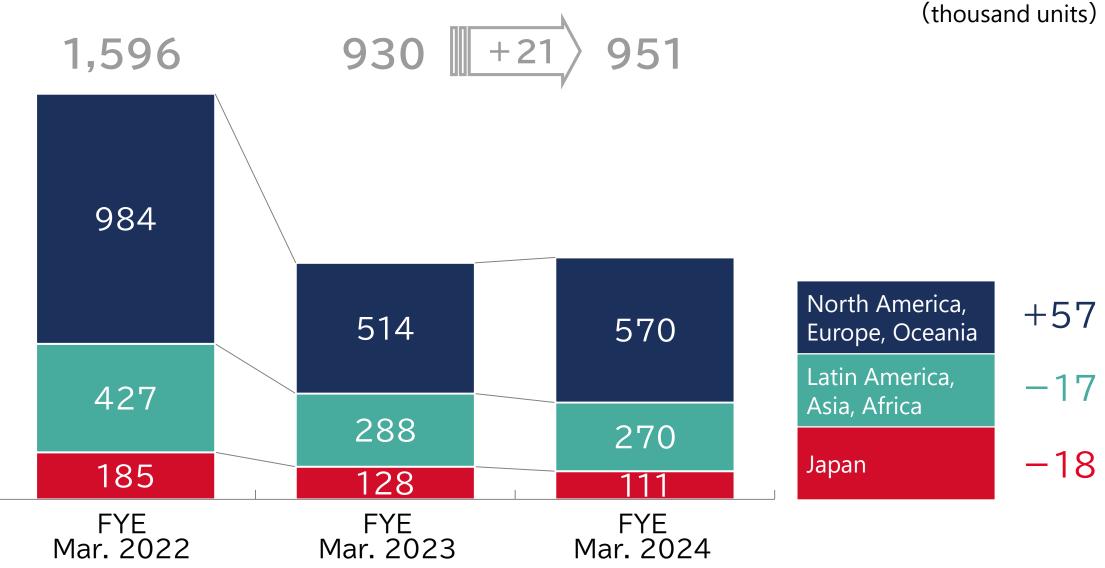


| [Million Yen] | | FYE Mar. 2023 | FYE Mar. 2024 | Change |
|-----------------|--|----------------------------|----------------------------|--------------------------|
| Housel Equi | (Sales Composition) | 29,765 (77.2%) 1,895 | 27,706 (76.0%) 1,372 | -2,059 -1.2pt -522 |
| Indust Equi | (Sales Composition) | 6,277 (16.3%) -102 | 5,778 (15.8%) -269 | -498 -0.4pt -166 |
| IT IT | Sales (Sales Composition) Operating Profit | 2,320 (6.0%) 338 | 2,782 (7.6%) 487 | +462 +1.6pt +149 |
| Othe | Sales (Sales Composition) Operating Profit | 208 (0.5%) -8 | 208 (0.6%) 118 | 0 +0.0pt +127 |
| Total | Sales Operating Profit | 38,571 2,120 | 36,476 1,716 | -2,095 -403 |

^{*}Operating Profit includes eliminations of intersegment transactions.

(3)-1 Sewing Machine: Regional Unit Sales





^{*}Europe includes CIS countries.

(3)-2 Industrial Equipment : Sales Results



| [Million Yen] | | FYE Mar. 2023 | FYE Mar. 2024 | Changes |
|------------------|-----------------------|---------------|---------------|---------|
| Unit Sales | Robots (units) | 1,964 | 1,641 | -323 |
| | Servo Presses (units) | 1,070 | 882 | -188 |
| Robots & | Sales | 3,146 | 3,093 | -52 |
| Servo Presses | Operating Profit | -179 | -168 | +10 |
| Die-casting | Sales | 3,131 | 2,685 | -446 |
| | Operating Profit | 76 | -100 | -177 |
| Total | Sales | 6,277 | 5,778 | -498 |
| | Operating Profit | -102 | -269 | -166 |

(4) FYE March 2025 Consolidated Forecasts



| [Million Yen] | FYE Mar. 2024 | FYE Mar. 2025 | Change | Reborn 2024 Goal |
|--|---------------|---------------|--------|---------------------|
| Sales | 36,476 | 40,000 | +3,523 | 48,000 |
| Operating Profit | 1,716 | 2,500 | +783 | 5,000 |
| Ordinary Profit | 1,763 | 2,400 | +636 | 4,900 |
| Profit Attributable to Owners of parent | 1,131 | 1,500 | +368 | _ |

(4) FYE March 2025 Consolidated Forecasts





"Move forward with sustainable management to drive sustainable growth of the company"



Offering sustainable products





Actively act and gain ground in important markets





The forward-looking statements in this report include expectations based on assumption, forecast and projection by our management available as of the date of their announcement. It is possible that actual results may differ materially from these expectations due to various factors.

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JANOME Corporation